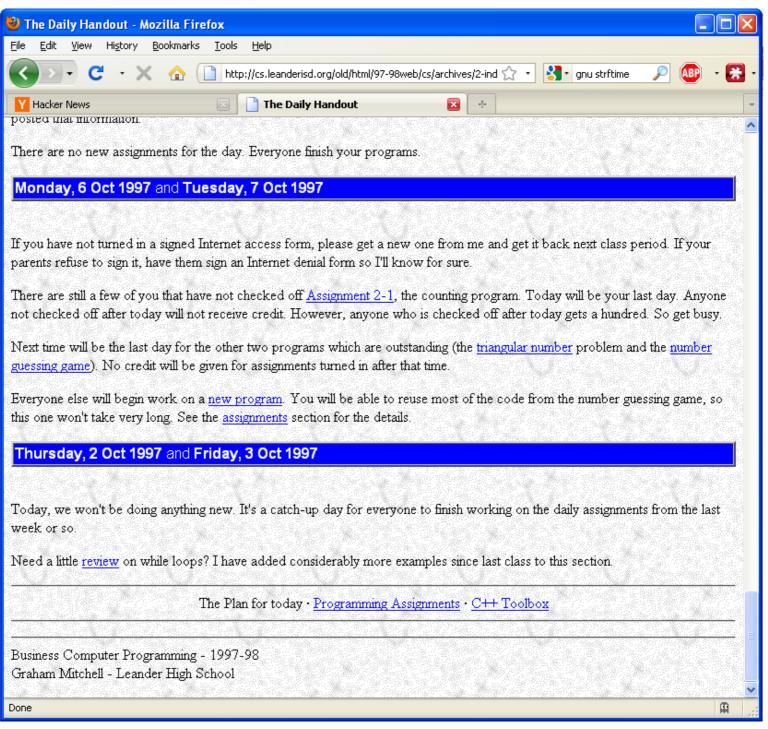
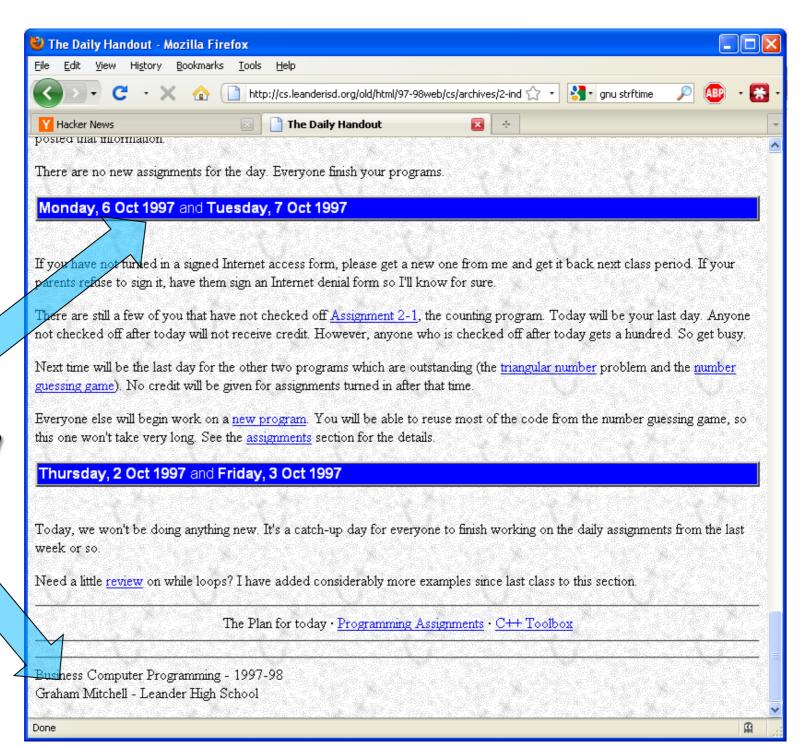
## How Not to Be reep Ways to Raise **Your Social Status**

a 2015 talk by Graham Mitchell

comprising 78 slides

# Learn Java the Hard Way by Graham Mitchell







- 0. unknown
- 1. strangers
- 2. acquaintances
- 3. friends
- 4. dating
- 5. boyfriend/girlfriend
- 6. engaged
- 7. married

- 0. unknown
- 1. strangers
- 2. acquaintances
- 3. friends
- 4. dating
- 5. boyfriend/girlfriend
- 6. engaged
- 7. married

- 0. unknown
- 1. strangers
- 2. acquaintances
- 3. friends
- 4. dating
- 5. boyfriend/girlfriend
- 6. engaged
- 7. married

- 0. unknown
- 1. strangers
- 2. acquaintances
- 3. friends
- 4. dating
- 5. boyfriend/girlfriend
- 6. engaged
- 7. married

- 0. unknown
- 1. strangers
- 2. acquaintances
- 3. friends
- 4. dating
- 5. boyfriend/girlfriend
- 6. engaged
- 7. married

- 0. unknown
- 1. strangers
- 2. acquaintances
- 3. friends
- 4. dating
- 5. boyfriend/girlfriend
- 6. engaged
- 7. married

- 0. unknown
- 1. strangers
- 2. acquaintances
- 3. friends
- 4. dating
- 5. boyfriend/girlfriend
- 6. engaged
- 7. married

- 0. unknown
- 1. strangers
- 2. acquaintances
- 3. friends
- 4. dating
- 5. boyfriend/girlfriend
- 6. engaged
- 7. married

- 0. unknown
- 1. strangers
- 2. acquaintances
- 3. friends
- 4. dating
- 5. boyfriend/girlfriend
- 6. engaged
- 7. married

- 0. unknown
- 1. strangers
- 2. acquaintances
- 3. friends
- 4. dating
- 5. boyfriend/girlfriend
- 6. engaged
- 7. married

## "Creepy" is weird with relational intent.

## On Popularity

#### Social norms are usually:

- arbitrary
- temporary
- subtle
- non-verbal



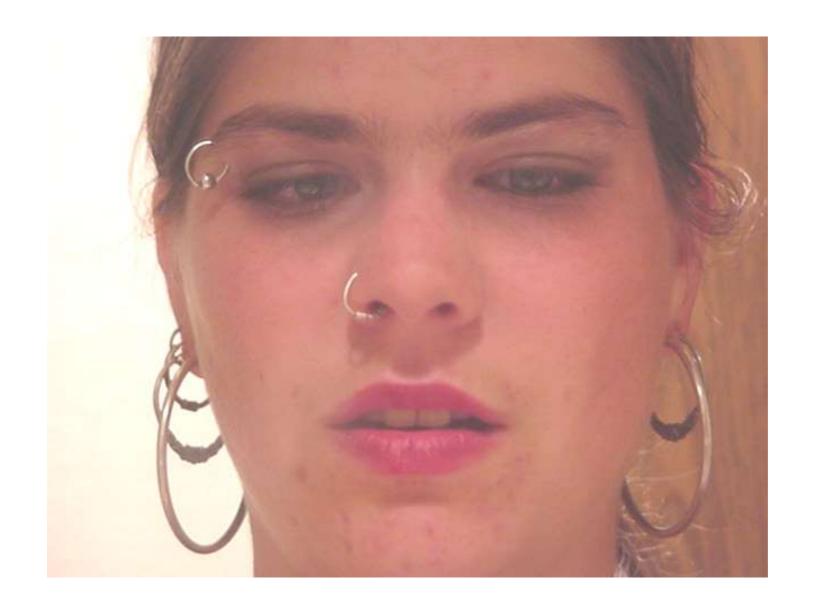
#### Popularity is a stupid, shallow game.



(drink me)

Popularity is a stupid, shallow game.

But you can't choose not to play.



#### What's her favorite band?

# What's his favorite video game?



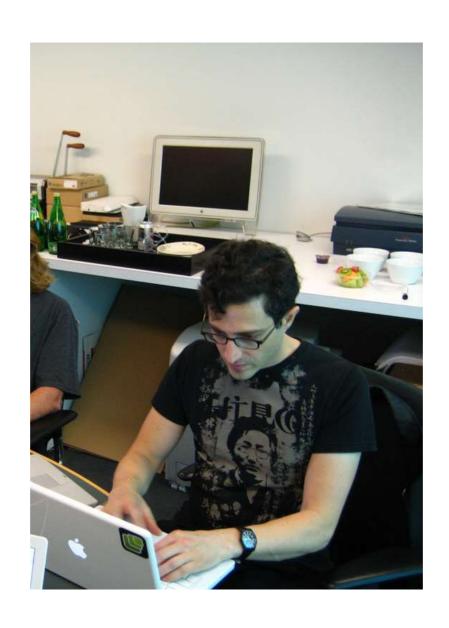


#### What's their major?

#### What'd they make on the SAT?



#### What does he do on weekends?





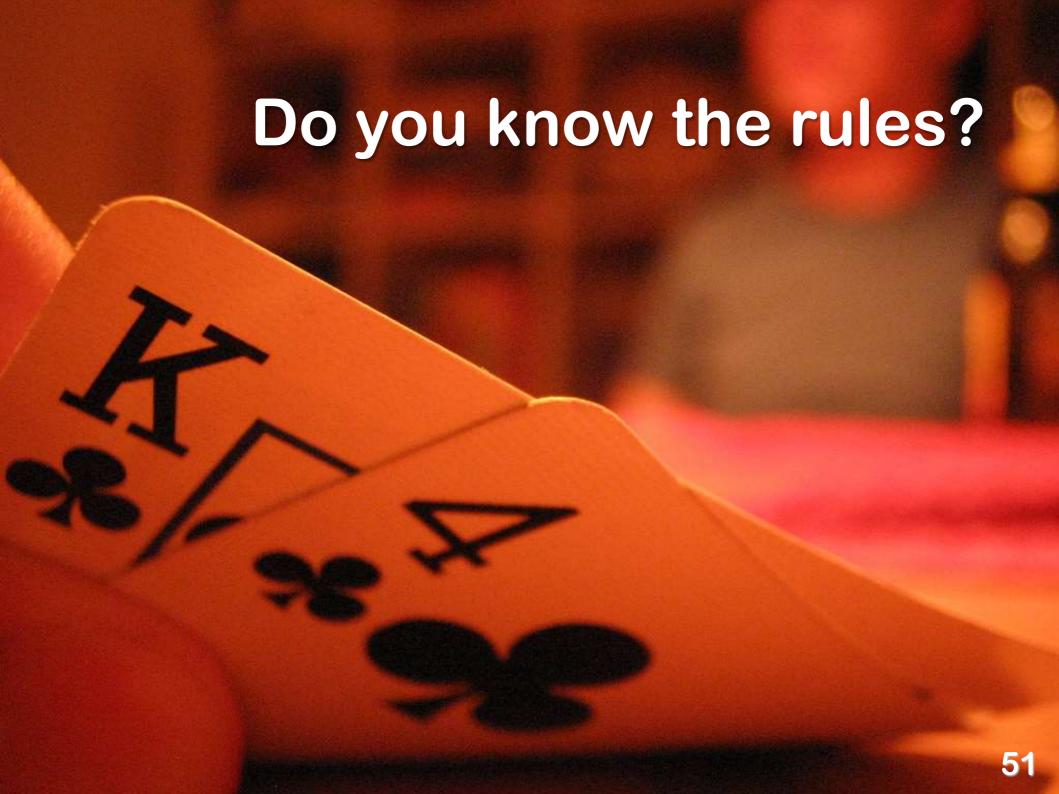








# You choose to be stereotyped.



### Observations



In 1995, I discovered that people sometimes tell me things they don't mean.



7% - words used

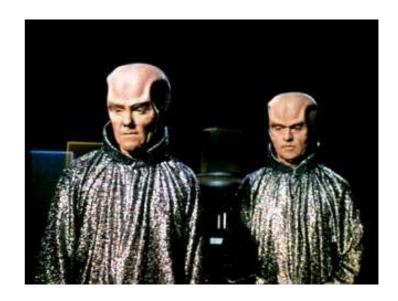
38% - tone of voice

55% - nonverbal









#### deaf?



Juliet: No, no. But all this did I know before.

What says he of our marriage? What of that?

Nurse: Lord, how my head aches! What a head have !!

It beats as it would fall in twenty pieces.

My back o' t' other side, - ah, my back, my back!

Beshrew your heart for sending me about

To catch my death with jauncing up and down!

Juliet: In faith, I am sorry that thou art not well.

Sweet, sweet nurse, tell me, what says my love?

Nurse: Your love says, like an honest gentleman, and a courteous,

and a kind, and a handsome; and, I warrant, a virtuous - Where is

your mother?

Juliet: Where is my mother? Why, she is within.

Where should she be? How oddly thou repliest!

'Your love says, like an honest gentleman,

"Where is your mother?"

Nurse: O God's Lady dear!

Are you so hot? Marry come up, I trow.

Is this the poultice for my aching bones?

#### from William Shakespeare's Romeo and Juliet

"Bella," my mom said to me — the last of a thousand times — before I got on the plane. "You don't have to do this."

My mom looks like me, except with short hair and laugh lines. I felt a spasm of panic as I stared at her wide, childlike eyes. How could I leave my loving, erratic, harebrained mother to fend for herself? Of course she had Phil now, so the bills would probably get paid, there would be food in the refrigerator, gas in her car, and someone to call when she got lost, but still...

"I want to go," I lied. I'd always been a bad liar, but I'd been saying this lie so frequently lately that it sounded almost convincing now.

#### from Stephenie Meyer's Twilight

## (Observations)

#### 0. "Clothes make the man."



#### 0. "Clothes make the man."



"When you pretend to be something you're not, you become the thing you pretend to be."

Marc S. Lewis, Ph.D.

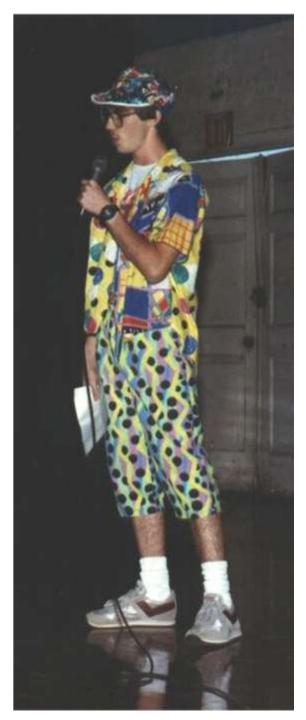
Associate Professor of Psychology The University of Texas at Austin

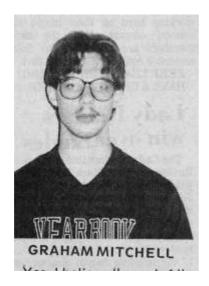




#### **Graham Mitchell**

"former" weirdo



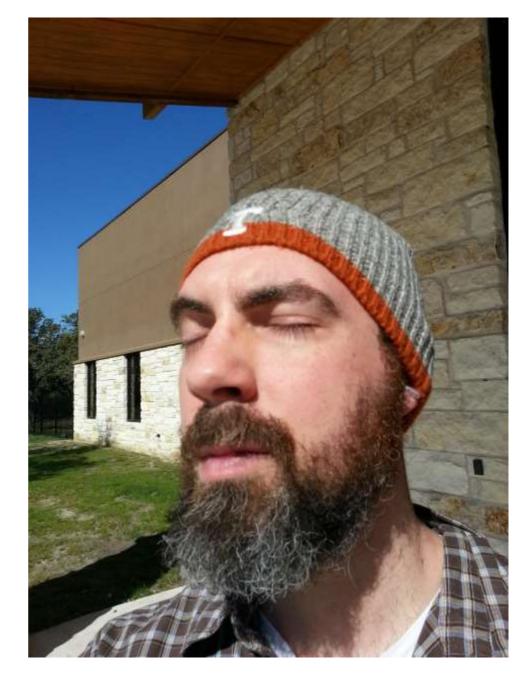












### 1. The little things matter.

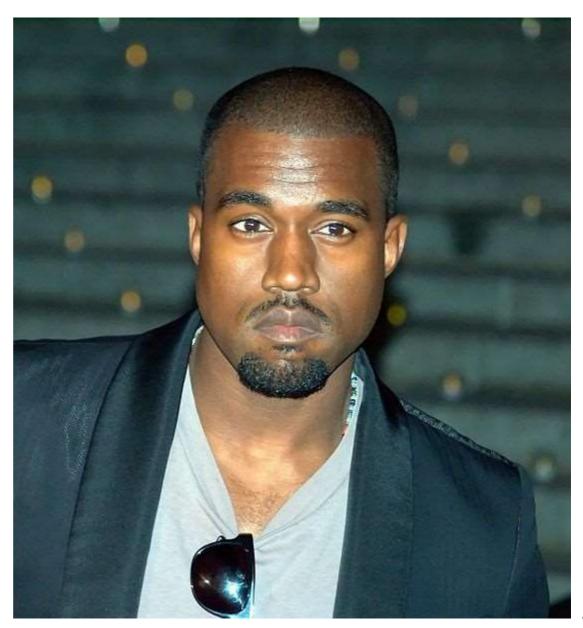
shaking hands
eye contact
hygiene
(breath or body odor)

## 2. Most people value feelings over truth.





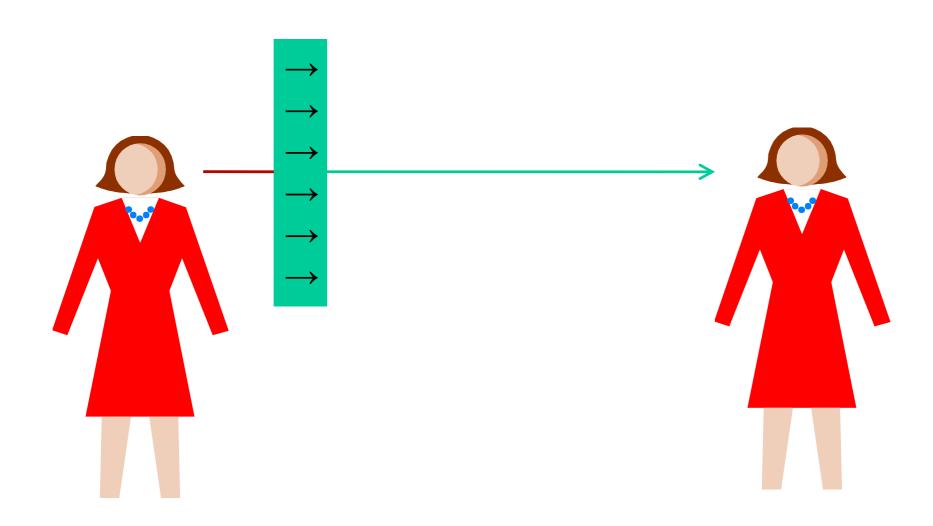
## 3. Tact is incredibly useful.

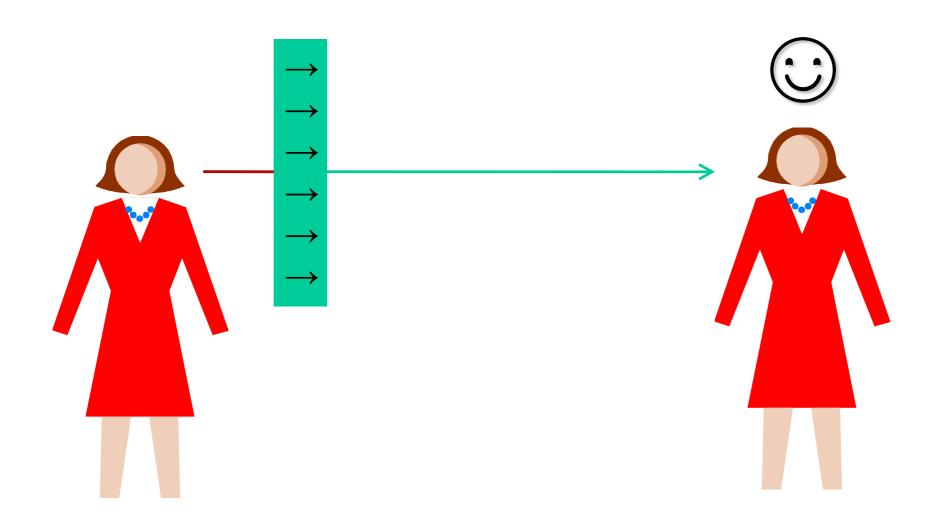


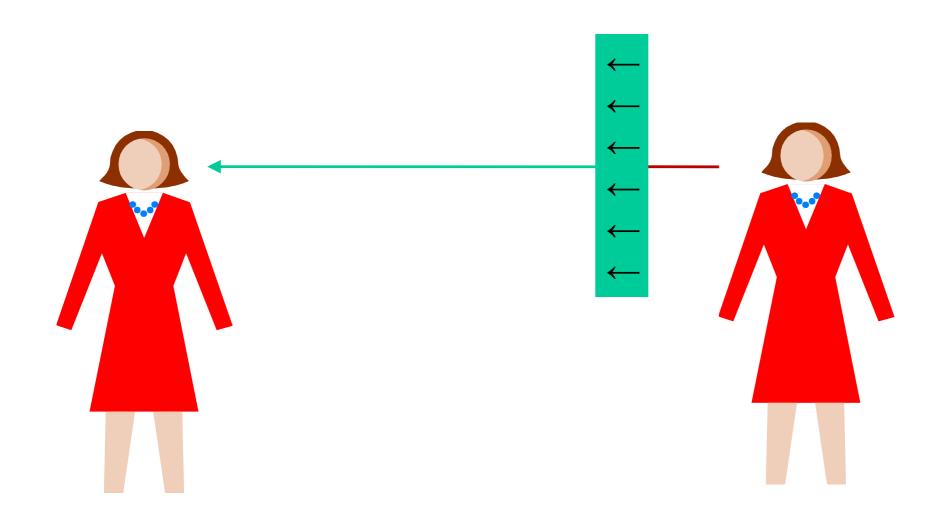
(idea courtesy of Jeff Bigler from MIT)

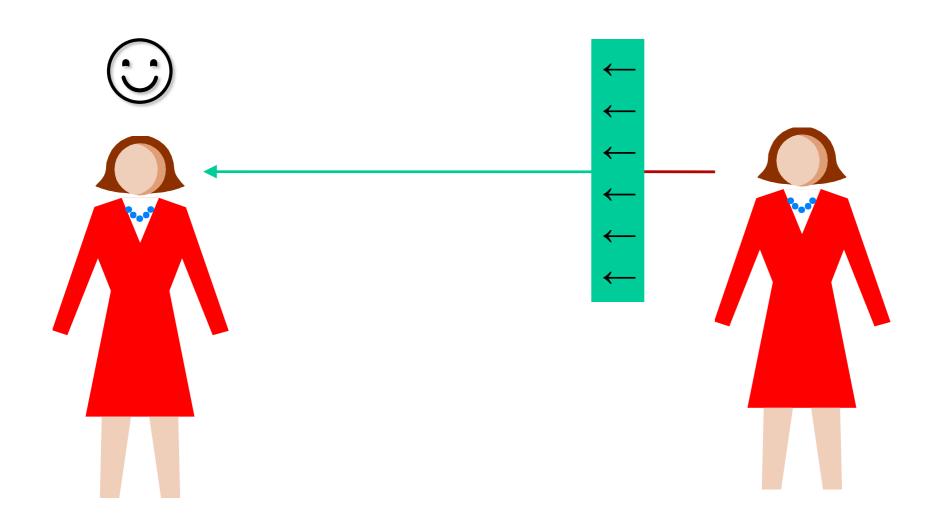


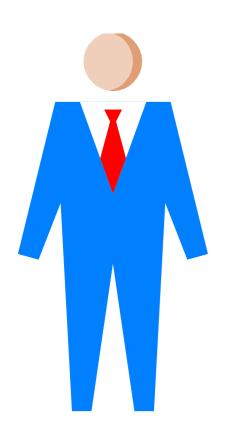


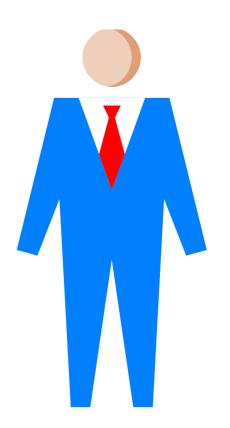


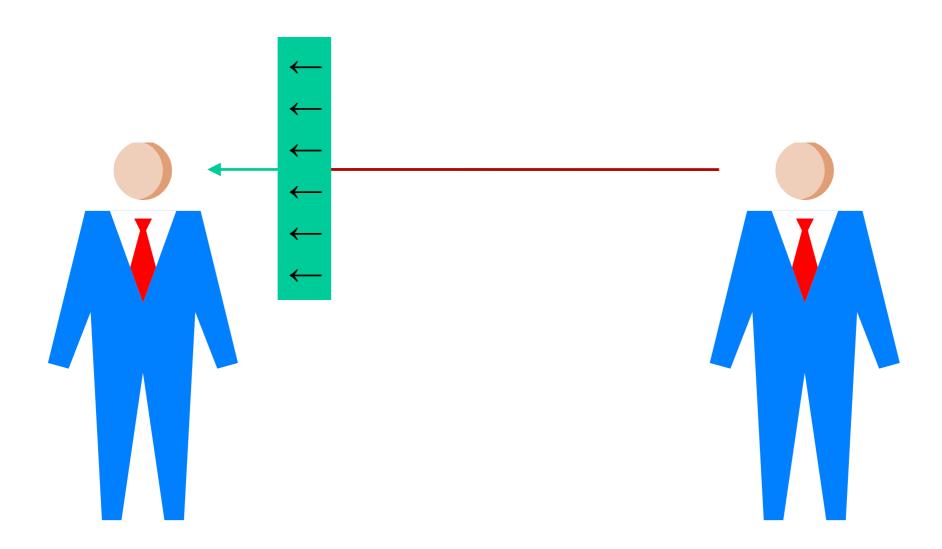


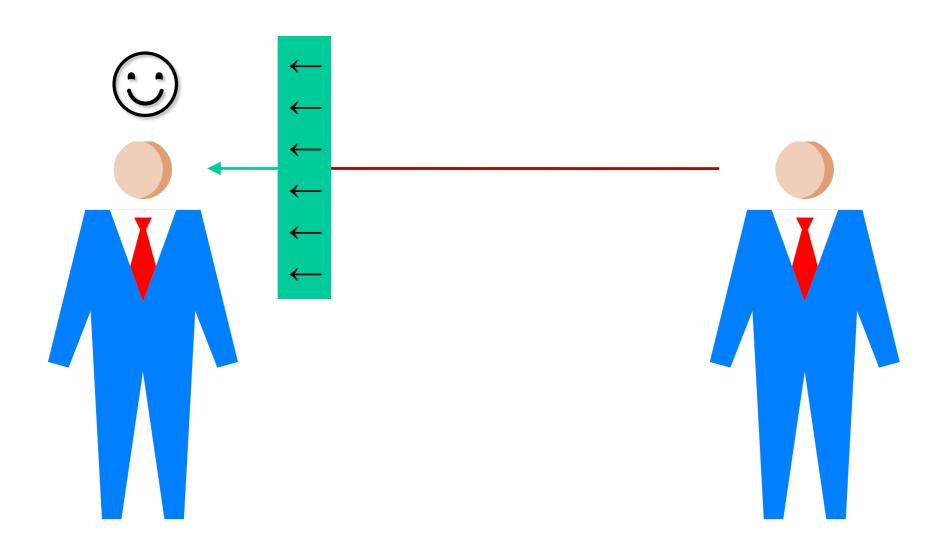


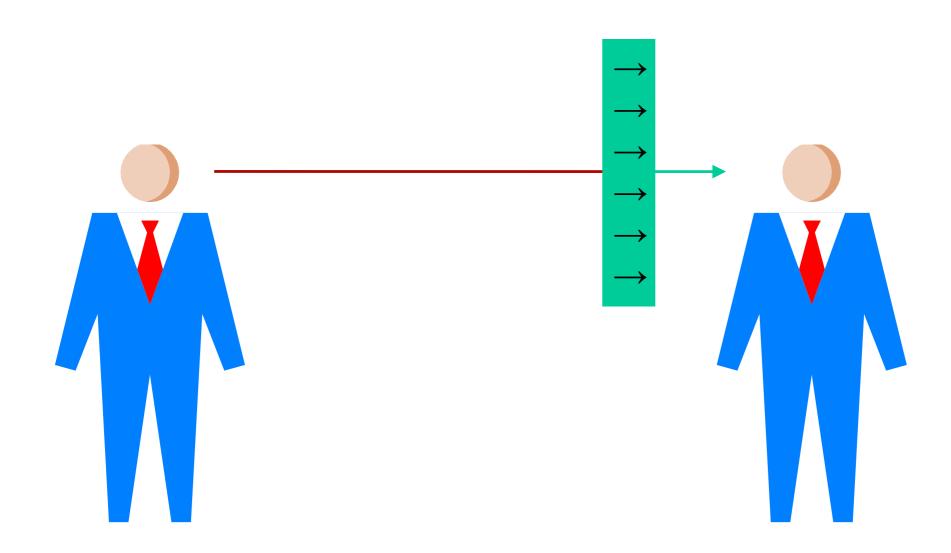


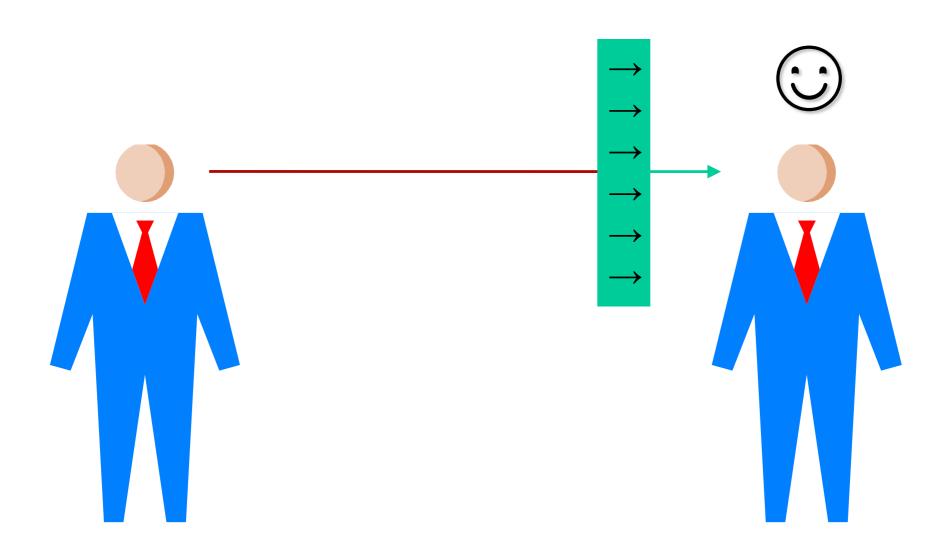


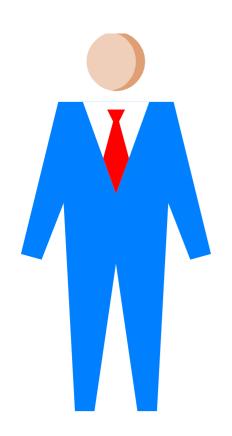






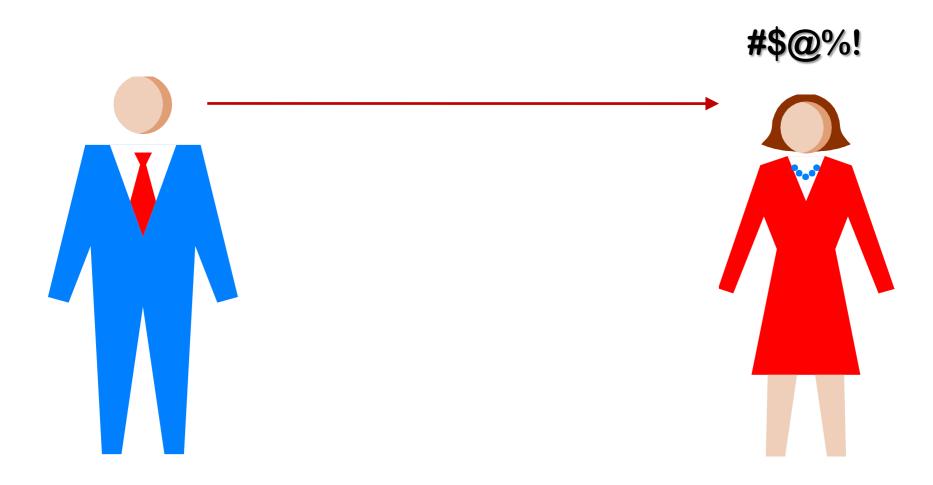


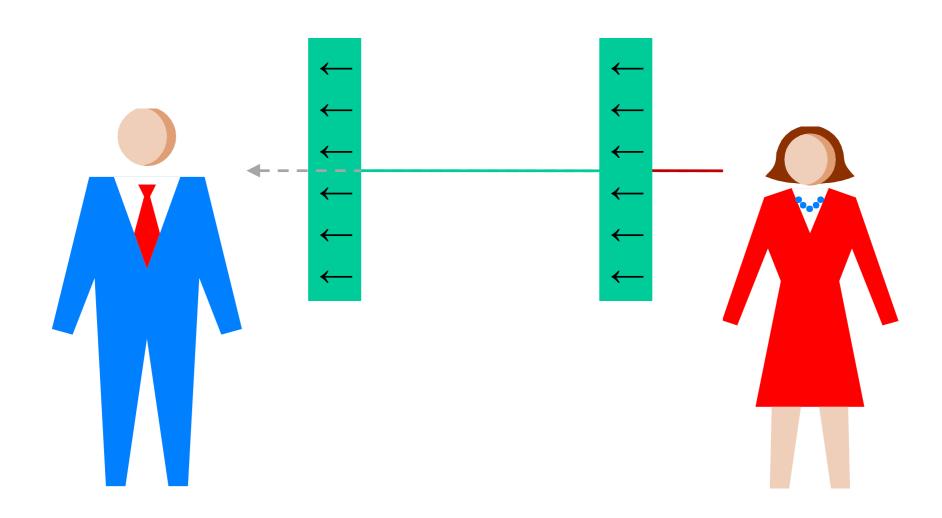














#### Tip for "Alice"

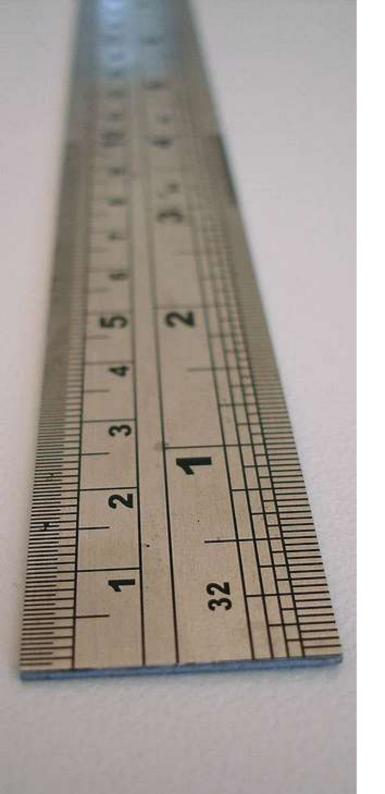
It's okay to be direct.



#### Tip for "Bob"



Be a word ninja.

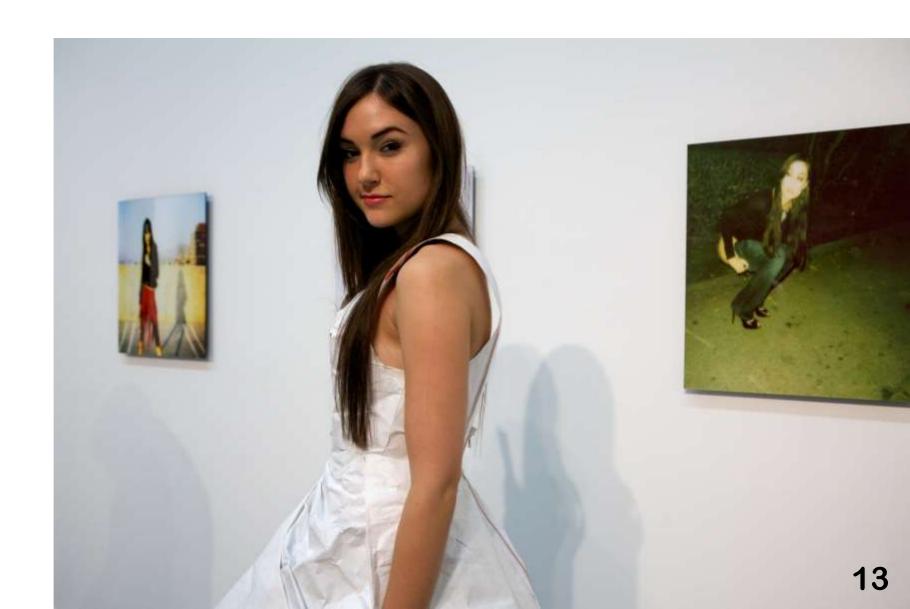


I'm not that smart.

IQ doesn't help that much.

## Pet Peeves

## 0. porn



#### Stages of typical relationships:

- 0. unknown
- 1. strangers
- 2. acquaintances
- 3. friends
- 4. dating
- 5. boyfriend/girlfriend
- 6. engaged
- 7. married

### 0. porn

Porn creates the illusion of intimacy, but without requiring relational effort.

# 1. Insisting you're right when you aren't.

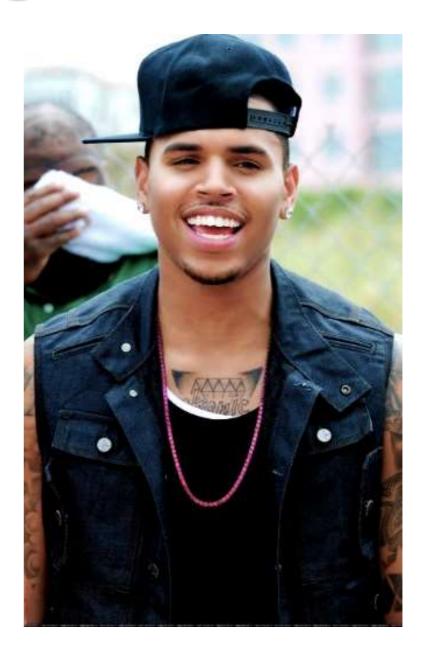


# Learn to admit when you're wrong.

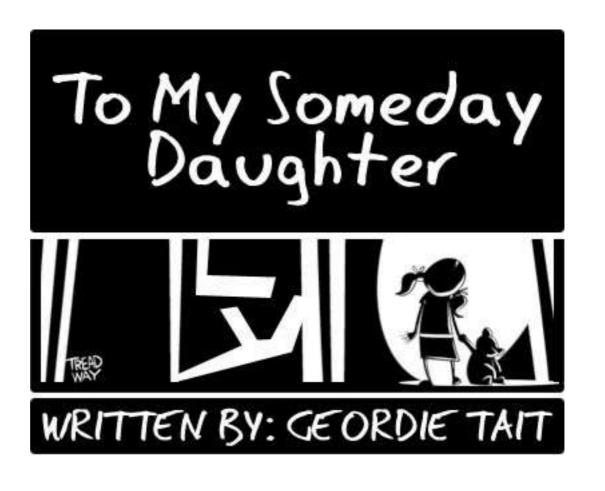
## 2. "only jerks get women"











"[Women like Bereznak] don't represent shallowness but a preemptive strike against being treated like a mere accessory. A gamer might promise to treat his partner better than 'some alpha male,' but what he really wants is a partner who will pop out of a Pokéball when A WILD LONELINESS APPEARS, use the FORNICATION ability, and then retreat mutely back into his collection, dormant until needed again. "

# Any relationship will require effort.

There will be give-and-take.

Even your "soul mate".

3. Thinking intelligence alone is an acceptable substitute for domain knowledge and/or experience.

# You can play their game without becoming one of them.

## Don't Be Creepy

http://dontbecreepy.com/

## Learn Java the Hard Way

by Graham Mitchell